

MD Name  
MD Clinic Name  
Street Address  
City, State Zip

<date>

Dear MD Name,

I am honored that you consider us as a treatment option for your patients, and am grateful for the opportunity to assist in the co-management of these patients. I thought you might be interested in a composite review of the outcomes of patients you referred to us in 2008.

Patient	Outcome
Mary Smith	Released at 100% resolution of subjective complaints
John Brown	Released at 90% subjective improvement

Although the sample is small, / As you can see, \* % of your referrals reported a positive outcome. \* % experienced resolution of complaints. 100 % were transitioned from passive in- office care to active home care. The average treatment length for your patients was \* visits.

Clearly, you successfully identify patients who benefit from spinal manipulation. Typical ideal candidates for spinal manipulation include those patients with local and/ or scleratogenous pain originating from the facet or sacroiliac joints. These patients often experience pain when changing positions like standing up from a seated position or getting in and out of a car. Clinically, range of motion is often limited and trunk hyperextension frequently provokes pain. There is usually paraspinal tenderness and hypertonicity.

We understand our role as an adjunct to your traditional care, not a replacement. We recognize that you're placing your offices' reputation on the line every time you refer a patient. When you refer a patient to our office, we will continue to strive to provide the same excellence in care that your patients have come to expect.

We look forward to continuing to build a strong relationship based on excellence in case management and mutual respect of each others roles in the years to follow. Thank you for allowing us to participate in the care of your patients.

Sincerely,

<dr name>, <degree>